PROFESSIONAL SERVICES

A finance department rebuilt for a firm with more than a dozen practice groups.

The firm ran on QuickBooks and a ten-year in-house system. It now runs on Sage Intacct, with a dashboard for every group, a monthly package by group and a weekly view of cash.

Jan 2026
Live on Sage Intacct

7,900
Projects carried across, with about 1,700 customers and 1,850 vendors

Every group
Its own dashboard, checked against the ledger

Monthly
Package by group, from an automated run

Every night
Each group's dashboard refreshed

12 weeks
Cash forecast, kept with weekly collections

THE MOVE

From QuickBooks and the in-house system to Sage Intacct, live for January 2026. Open items and history came across. The ledger now holds about 1,700 customers, 1,850 vendors and 7,900 projects. The work ran in order: the move first, then the ledger set right and the monthly routine, then the reporting on top of a ledger the firm could trust.

A DASHBOARD FOR EVERY GROUP

Each practice group has its own dashboard on the firm's own figures, refreshed every night and checked before anyone opens it.

THE MONTH-END PACKAGE

The monthly package by group comes out of an automated run, tied to the ledger, and goes to a person to read and send.

COLLECTIONS AND CASH

Collections are tracked weekly, sometimes twice a week, against a twelve-week cash forecast.

THE CLEAN-UP

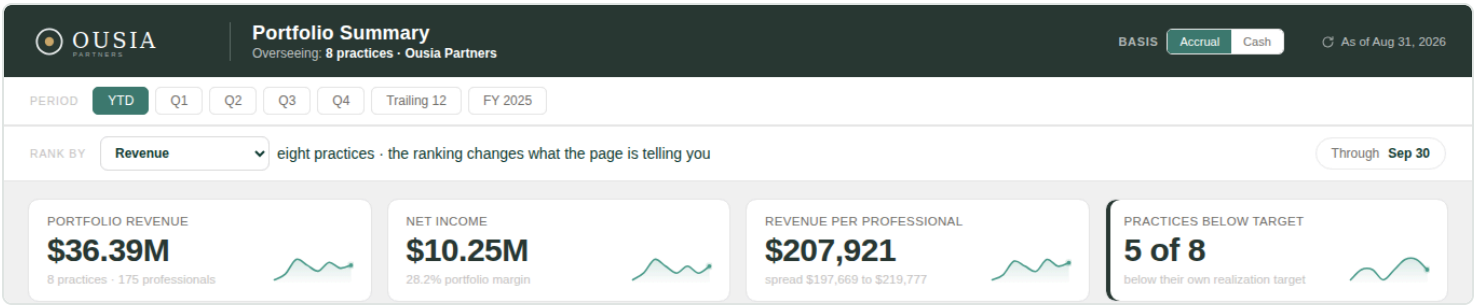
A year of corporate card clearing, about $230K, was rebuilt line by line, and card lines posting twice were found and set out for correction.

THE LENDER WORK

When the firm's lender reviewed its books and receivables, we prepared the answers. We also built an estimate of how much the firm can borrow against what its clients owe, so it plans its borrowing ahead.

WHAT THE TEAM DOES NOW

Within months of going live, much of the routine ran without anyone's hands on it. Every night, each group's dashboard refreshes and is checked against the ledger before anyone opens it. Twice a week, the collections tracker is built and goes to the team once the owner approves it. Every Friday, the billing team gets the list of invoices still waiting to be converted. Every Tuesday at noon, the managers get their billable targets workbook. And the team has a mailbox it can email with questions about the books, answered from the ledger itself.



A portfolio dashboard of the same kind, on invented data for a fictional firm.